NOVEMBER 2021

# Base of the Pyramid

### Novo Nordisk

Submitted as part of Access Accelerated



## Contents

Program Description	3
Program Overview	4
Program Strategies & Activities	6
Companies, Partners & Stakeholders	8
Local Context, Equity & Sustainability	11
Additional Program Information	14
Resources	15
Program Indicators	14
List of Indicator Data	15
Number of Patients on Treatment	16
Number of People Trained	18
Buildings in use	20
Volume of health service	22
Resources	24
Appendix	25

The information in this report has been submitted by the company concerned to the Access Observatory at Boston University. The information will be updated regularly. For more information about the Observatory go to www.accessobservatory.org

The information contained in this report is in the public domain and should be cited as: Novo Nordisk, Base of the Pyramid (2021), Access Observatory Boston, US 2021 (online) available from www.accessobservatory.org

## **Program Overview**

#### Program Name

Base of the Pyramid

### 2 Diseases program aims to address

• Diabetes: Type 1, Type 2

#### Beneficiary population

- Age group: Adults (15-64), Elderly (65+)
- Gender: All genders
- Special populations: People with low income

#### 4 Countries

- Ghana
- Nigeria
- Kenya
- Morocco
- Senegal

#### 5 Program start date

January 1, 2012

<sup>6</sup> Anticipated program completion date Completion date not specified.

Contact person

Aura Adriana Vilhelmsen: ause@novonordisk.com

#### Program summary

The Base of the Pyramid (BoP) programme aims to identify and implement sustainable solutions that give low income people at the base of the economic pyramid access to affordable, integrated and quality diabetes care. BoP works through public–private partnerships, promoting shared responsibility between Novo Nordisk, governments and various local stakeholders, and is aligned with the United Nations Sustainable Development Goals (SDGs). The BoP programme aims to create shared value to all the partners as well as provide value to Novo Nordisk's business.

The BoP programme works across five pillars, while each country project prioritises action based on the local unmet need and opportunity for greatest impact:

- 1. Awareness and screening
- 2. Strengthened physical infrastructure
- 3. Training of health care professionals
- 4. Stable and affordable insulin supply
- 5. Patient education for self-management of diabetes

## **Program Overview**

#### Program summary, cont.

BoP uses two different approaches addressing different local contexts:

- Faith-Based Organisations (FBO) (Kenya, Ghana and Nigeria):

Focus on ensuring insulin availability and affordability for patients through FBO networks.

- Centres of Excellence of diabetes (Senegal and Morocco):

Focus on capacity building for quality integrated care outside of the capital cities.

The main programme partners are:

- The Ministries of Health (MoH) both at the National (MoH Senegal, Ghana and Kenya) and state/regional/county level (Kenya, Senegal, Ghana, Nigeria)

The MoHs, in collaboration with the facility owners and Novo Nordisk, contribute to capacity building in the countries by conducting educational activities for patients and healthcare providers. Additionally, MoHs support screening and diagnosis activities on a continuous basis in the clinics and at community outreach events.

#### - Drug Supply Organizations (SDOs)

They distribute insulin to healthcare facilities within the project areas. It must be noted that SDOs are not in any way obliged to procure insulin from Novo Nordisk or Novo Nordisk distributors. The SDOs are free to enter any tender agreement or other agreements with alternative suppliers of insulin, at their discretion.

- Diabetes Patient Associations

The diabetes patient associations contribute to capacity building by supporting patient education sessions.

- Royal Danish Embassy (RDE) (Kenya & Ghana)

The RDE assists Novo Nordisk in project management as per agreements between the two parties.

Additionally, the RDE supports the implementation of the program with regards to monitoring and evaluation, as well as education and capacity building from an advisory role.

https://www.novonordisk.com/sustainable-business/commitment-to-access-and-affordability/programmes-and- partnerships.html

# **Program Strategies & Activities**

#### 9 Strategies and activities

#### Strategy 1: Community Awareness and Linkage to Care

ΑCTIVITY	DESCRIPTION
Mobilization	Awareness-raising activities and campaigns, e.g. for World Diabetes Day through e.g. radio or TV;
	Diabetes patient support groups providing awareness, education and peer support to improve self- management.

#### Strategy 2: Health Service Strengthening

ACTIVITY	DESCRIPTION	
Training	Healthcare professional training for diabetes management provided in the form of educational activities and support materials.	
Infrastructure	Establishment of diabetes support centers and centers of excellence.	
Technology	Supporting clinics with diabetes-specific data tools to register and hold patient data Donation of HbA1c machines, fridges for cool storage of insulin, TV screens for awareness and education.	

#### Strategy 3: Health Service Delivery

ACTIVITY	DESCRIPTION
Screening	Free diabetes screening provided through awareness-raising and screening campaigns.
Diagnosis	Training of healthcare professionals in diagnosing diabetes.
Treatment	Training of healthcare professionals in treating diabetes.

#### Strategy 4: Supply Chain

ΑCTIVITY	DESCRIPTION
Planning	Novo Nordisk works together with programme partners and national distributors to regulate the cost structures and coordinate the supply of insulin.
Infrastructure	Establishment of one-stop-shops which free up time and resources for people with diabetes by reducing transportation time and costs, as well as time spent at the hospital.

# **Program Strategies & Activities**

#### Strategies and activities cont.

#### Strategy 5: Regulation & Legislation

ΑCTIVITY	DESCRIPTION
Advocacy	The BoP programme brings together partners, national and local health authorities and key opinion leaders, to increase awareness of the importance of recognizing diabetes as major health concern, allocating more resources in the health budget to the management and control of diabetes, and scaling up solutions in order to reach more people in need; e.g. by including BoP in the national Diabetes/NCD plan.

#### Strategy 5: Price Scheme

ΑCTIVITY	DESCRIPTION
Pricing	The price of insulin to the patients accessing care through the BoP programme is reduced through either differential pricing agreements or supply chain agreements aimed at limiting mark-ups, e.g. in Kenya the partnership with Philips, MEDS and the faith-based networks resulted in a price reduction of 75% for the patient.

#### <sup>10</sup> Strategy by country

#### STRATEGY

#### COUNTRY

Community Awareness and Linkage to Care	Kenya, Senegal, Morocco, Ghana, Nigeria
Health Service Strengthening	Kenya, Senegal, Morocco, Ghana, Nigeria
Health Service Delivery	Kenya, Senegal, Morocco, Ghana, Nigeria
Supply Chain	Kenya, Senegal, Morocco, Ghana, Nigeria
Price Scheme	Kenya, Senegal, Morocco, Ghana, Nigeria
Regulation & Legislation	Kenya, Senegal, Morocco, Ghana, Nigeria

# Companies, Partners & Stakeholders

#### Company roles

COMPANY	ROLE
Novo Nordisk	Novo Nordisk: Project management, partners and stakeholder engagement, coordination of project activities; funding of all components of the project incl. local project management, production of training materials, advocacy and awareness raising events locally and globally.

#### <sup>12</sup> Funding and implementing partners

PARTNER	ROLE/URL	SECTOR
Mission for Essential Drugs and Supplies	(In Kenya) Importing, stocking and distributing of insulin from Novo Nordisk <u>https://www.meds.or.ke/</u>	Private
Phyllyps Medical	(In Ghana) Provides HbA1c machines and technical support <u>https://www.facebook.com/phyllypsmedicaldia</u>	Private
Kenyan Ministry of Health	(In Kenya) Provide the staff and the training of HCPs http://www.health.go.ke/	Public
Ministry of Health Ghana	Provide the staff and the training of HCPs http://www.moh.gov.gh/	Public
Federal Ministry of Nigeria	Provide the staff and the training of HCPs <u>https://www.health.gov.ng/</u>	Public
Philips Pharmaceuticals	(In Kenya) Importing, stocking and distributing of insulin from Novo Nordisk <u>https://www.philips.com/global</u>	Private
Palb Pharmaceuticals	(In Ghana): Provides support for and awareness activities and screen- ing <u>https://www.palb-pharma.net/</u>	Private
Ministère de la Santé et de l'Action Sociale Senegal	(In Senegal) Provide the staff and the training of HCPs http://www.sante.gouv.sn/	Public
Royaume du Maroc Ministère de la Santé	(In Morocco) Provide the staff and the training of HCPs <u>https://www.sante.gov.ma/Pages/Accueil.aspx</u>	Public
Christian Health Association Kenya (CHAK)	It's a faith-based network in Kenya. It ensures the implementation of the programme through their health facilities and they are supply chain partners. It's a semi-public sector partner. <u>https://www.chak.or.ke/</u>	Private

# Companies, Partners & Stakeholders

#### <sup>12</sup> Funding and implementing partners cont.

PARTNER	ROLE/URL	SECTOR
Association Séngalaise de Soutien et d'As- sistance Aux Diabétiques (ASSAD)	Patient organisation in Senegal. They support with patient support groups, educa- tion and awareness activities. http://mdiabete.gouv.sn/?page_id=77	Voluntary
Christian Health Association of Nigeria	Faith-based network in Nigeria. They ensure the implementation of the programme through their health facilities and they are supply chain partners. It's a semi-public sector partner. http://channigeria.org.ng/	Private
World Wide Commercial Ventures Limited	Commercial distributor that supplies the insulin to the BoP centres in Nigeria. <u>http://www.wwcvl.com/contact.php</u>	Private
Pharmacie Nationale d'Approvisionne- ment (PNA)	The organisation procuring the insulin supplied in the two BoP centres in Senegal. <u>http://www.pna.sn/pna.php</u>	Public
National Catholic Health Service (NCHS)	A faith-based network in Ghana. They ensure the implementation of the pro- gramme through their health facilities and they are supply chain partners. It's a semi-public sector partner. [No URL provided]	Private
Kenya Defeat Diabetes Association (KDDA)	It's a patient association in Kenya. This partner provides support with patient sup- port groups, education and awareness activities. <u>https://www.iapo.org.uk/kenya-defeat-diabete association-kdda</u>	Voluntary
Royal Danish Embassy (RDE)	The RDE in Ghana assists Novo Nordisk in project management as per agreements between the two parties. Additionally, the RDE supports the implementation of the program with regards to monitoring and evaluation, as well as education and capacity building from an advisory role. https://ghana.um.dk/	Public
Royal Danish Embassy (RDE)	The RDE in Kenya assists Novo Nordisk in project management as per agreements between the two parties. Additionally, the RDE supports the implementation of the program with regards to monitoring and evaluation, as well as education and capacity building from an advisory role. https://kenya.um.dk/	Public
Ghana Health Service (GHS)	The Ghana Health Service is the implementation body of the public health sector, on behalf of MoH. GHS regulates the functions and manages all secondary level hospitals and polyclinics, health centres, primary health posts, etc. <u>http://ghanahealthservice.org/</u>	Public
Kenya Conference of Catholic Bishops (KCCB)	Kenya Conference of Catholic Bishops (KCCB) Faith-based network in Kenya. It ensures the implementation of the programme through their health facilities and they are supply chain partners. It's a semi-public sector partner. https://www.kccb.or.ke/	Private

# Companies, Partners & Stakeholders

#### <sup>13</sup> Funding and implementing partners by country

PARTNER	COUNTRY
Kenyan Ministry of Health	Kenya
Philips Pharmaceuticals	Kenya
Mission for Essential Drugs and Supplies	Kenya
Kenya Conference of Catholic Bishops (KCCB)	Kenya
Christian Health Association Kenya (CHAK)	Kenya
Kenya Defeat Diabetes Association (KDDA)	Kenya
Ministry of Health Ghana	Ghana
Royal Danish Embassy (RDE)	Ghana
National Catholic Health Service (NCHS)	Ghana
Palb Pharmaceuticals	Ghana
Phyllyps Medical	Ghana
Chistian Health Association of Nigeria	Nigeria
World Wide Commercial Ventures Limited	Nigeria
Ministère de la Santé et de l'Action Sociale Senegal	Senegal
Pharmacie Nationale d'Approvisionnement (PNA)	Senegal
Association Séngalaise de Soutien et d'Assistance Aux Diabétiques (ASSAD)	Senegal
Royaume du Maroc Ministère de la Santé	Могоссо
Ghana Health Service (GHS)	Ghana

#### 14 Stakeholders

STAKEHOLDER	DESCRIPTION OF ENGAGEMENT	REQUESTED OR RECEIVED FROM STAKEHOLDER
Local hospitals/ Health facilities	Infrastructure: Allocated physical facilities to be dedicated to diabetes care as diabetes clinics Human resources: Health care professionals providing diabetes care to patients	Infrastructure: Yes Human Resources: Yes Funding: [No response provided] Monitoring or Oversight: [No response provided] Other resource: [No response provided]

# Local Context, Equity & Sustainability

#### Local health needs addressed by program

In every society around the world, there are people living with diabetes who are not receiving the treatment and care they need. This problem is acute in low- and middle-income countries where four in five people with diabetes live.<sup>1</sup> In Africa, 38 million adults have diabetes.<sup>1</sup> However, 3 out of 5 people with type 2 diabetes are undiagnosed.<sup>1</sup>

This gap in care for diabetes and other non-communicable diseases hasn't received the attention it needs, and the consequences are profound: if not well controlled, diabetes can cause blindness, kidney failure, lower limb amputation and can increase the risk for end-stage renal disease, cardiovascular events and pregnancy complications, which can severely impact quality of life.<sup>2</sup> At the time of diagnosis, 50% of people already have at least one complication.<sup>3</sup> Half of the 100 million people who need insulin globally do not have access to it.<sup>4</sup> Furthermore, there are gaps in the availability for basic technologies and essential medicines for detecting, diagnosing, monitoring and treating diabetes in low-income countries.<sup>5</sup> The major barriers to diabetes essential medicines and technologies are financing, health systems, and supply chains.<sup>6</sup>

For many years, development aid has focused on improving access to health care for people living in the least developed countries. However, over one billion people globally with low incomes, the working poor, also have difficulties accessing health services. These people earn between \$1,500 and \$3,000 per annum, have some disposable income, are accessible and can contribute to financing their own treatment. Novo Nordisk estimates that 46 million people in this segment have diabetes and that the number will grow to 73.5 million in 2030. The Base of the Pyramid programme aims to facilitate access to diabetes care for people in this segment in low- and middle-income countries. The programme works together with public and faith-based health institutions to strengthen the existing health care system, both with regard to physical facilities and health care workers capacity. Thereby, the programme does not create an unsustainable parallel infrastructure in the project countries.

Further, the Base of the Pyramid programme is using different business models in different countries. The models are adapted to address local barriers to care and to meet the context-specific needs of people with diabetes at the base of the economic pyramid. The partnership models are also adapted to the local stakeholder environment. The partners are primarily local health authorities and healthcare organisations. Further, BoP cooperates with the local diabetes patient associations and the countries' ministries of health to advocate for a higher prioritization of diabetes and general NCD care in the respective national health plans.

#### How needs were assessed

The needs were assessed through our knowledge of the local context via local affiliates, and dialogue with local diabetes stakeholders.

Formal needs assessment conducted

No.

#### Social inequity addressed

The BoP programme aims to find solutions that ensure access to affordable and quality diabetes care for people who would otherwise either not have access, have only sporadic/unreliable access to medical services and treatment, or not receive proper care and thus potentially develop more complications and have a lower quality of life as a consequence.

# Local Context, Equity & Sustainability

#### Use the second secon

POLICY, PRACTICE, LAW	APPLICABLE TO PROGRAM	DESCRIPTION OF HOW IT WAS TAKEN INTO CONSIDERATION
National Regulations	Yes	Collaboration with Ministry of Health within existing regulations, formalized in memorandum of understanding.
Procurement Procedures	Yes	Within existing public procurement system.
Standard Treatment Guidelines	Yes	The standard treatment guidelines which are mandated by the MoH are always used in the training of healthcare staff.
Quality and Safety Requirements	Yes	In accordance with local and Novo Nordisk requirements.
Remuneration scales and hiring practices	No	No hiring or remuneration of health care professionals through Novo Nordisk.

#### How diversion of resources from other public health priorities is avoided

Non-communicable diseases including diabetes are already under resourced and understaffed in low income countries, therefore the programme aims to create more awareness around the need for more resource allocation and the benefits hereof. This is in line with the Ministries of Health' own positions.

#### Program provides health technologies (medical devices, medicines, and vaccines)

TYPE COMMERCIAL NAME		INTERNATIONAL NON-PROPRIETARY NAME AND/OR INN
Medicine	Novo Nordisk Human Insulin (Actrapid, Insulatard, Mixtard)	[No response provided]
Device	HbA1c machines	[No response provided]

# Local Context, Equity & Sustainability

<sup>20</sup> Health technology(ies) are part of local standard treatment guidelines Yes, Human insulin and HBA1C machines

Health technologies are covered by local health insurance schemes Yes, Human insulin is.

Program provides medicines listed on the National Essential Medicines List Yes, Human Insulin is.

#### <sup>23</sup> Sustainability plan

The primary objective of the BoP initiative is to overcome current barriers to treatment in a scalable and sustainable manner. This means that value is created for all the partners and stakeholders involved, ensuring the sustainability of the programme. BoP aims at strengthening existing infrastructures to provide better access to diabetes care and treatment, creating awareness in the communities and building the capacity of patient associations, so that benefits for patients can be achieved irrespective of Novo Nordisk's future involvement.

## **Additional Program Information**

#### 24 Additional program information

From 2021 onwards, the name Base of the Pyramid will be replaced with a new name.

#### Potential conflict of interest discussed with government entity

Yes. The BoP programme's aim is to be sustainable for the partners involved, i.e. also from a business point of view, which has been made clear from the start. However, the internal Novo Nordisk functions in relation to the programme are separated, i.e. the programme managers in the different countries are not part of the commercial organization, and are not allowed to detail products or in any way act as sales reps.

<sup>25</sup> Access Accelerated Initiative participant

No

<sup>20</sup> International Federation of Pharmaceutical Manufacturers & Associations (IFPMA) membership

Yes

# **Program Indicators**

PROGRAM NAME

# Base of The Pyramid

#### 27 List of indicator data to be reported into Access Observatory database

INDICATOR	ТҮРЕ	STRATEGY	2018	2019	2020
1 Number of Patients on Treatment	Output	Health Service Delivery			37.541 people
2 Number of People Trained	Output	Health Service Strengthening			7.322 people
3 Buildings in Use	Output	Health Service Strengthening			651 buildings
4 Volume of Health Service	Outcome	Community Awareness & Linkage to Care			447.186 procedures

### INDICATOR Number of patients on treatment

STRATEGY HEALTH SERVICE DELIVERY

	ITEM	DESCRIPTION
	Definition	Number of people that received treatment through the program
	Method of	Counting of people who received treatment through the program
	measurement	Calculation: Sum of the number of people treated
28	Data source	Routine program data
29	Frequency of reporting	Once per year

		RESPONSIBLE PARTY	DESCRIPTION	FREQUENCY
30	Data collection	Other: Differentiated per country if the local implementing partner or Novo Nordisk is responsible for the data collection	Every person who comes to the clinics for care is registered. The healthcare staff associated at the clinics registers the patients that are on treatment.	Ongoing
31	Data processing	Company: Novo Nordisk Implementing partners: Christian Health Association of Nigeria, Christian Health Association Kenya (CHAK), National Catholic Health Service (NCHS), Ghana Health Service (GHS), Kenya Conference of Catholic Bishops (KCCB), Royal Danish Embassy (RDE)	The data is registered by the local team from the implementing partner. The registries are monthly reviewed and validated on an ongoing basis. The data is validated by the local project managers on a quarterly basis, which is accumulated into a yearly report. The yearly report is validated by a team member at HQ, to ensure that there are no discrepancies.	Every month

# 1

### INDICATOR Number of patients on treatment

STRATEGY HEALTH SERVICE DELIVERY

	RESPONSIBLE PARTY	DESCRIPTION	FREQUENCY
32			

#### <sup>33</sup> Challenges in data collection and steps to address challenges

The challenges that are encountered are limited human resources at the clinic which may cause for delays in reporting. This challenge may be overcome by simple reporting formats and integration into existing systems wherever possible.

INDICATOR	2018	2019	2020
1 Number of patients on treatment			37.541 people

Comments:

Patients on treatment with Novo Nordisk insulin

### INDICATOR Number of people trained

STRATEGY HEALTH SERVICE STRENGTHENING

	ITEM	DESCRIPTION
	Definition	Number of trainees
	Method of measurement	Counting of people who completed all training requirements
		Calculation: Sum of the number of people traine
28	Data source	Routine program data
29	Frequency of reporting	Once per year

		RESPONSIBLE PARTY	DESCRIPTION	FREQUENCY
30	Data collection	Other: Differentiated per country if the local implementing partner or Novo Nordisk is responsible for the data collection	At the start of every training session, there is an attendance list which is signed by the HCP's. Data is collected at the time of every training.	Dependent on the frequency of trainings
31	Data processing	Company: Novo Nordisk Implementing partners: Kenya Ministry of Health, Ministry of Health Ghana, Federal Ministry of Nigeria, Ministère de la Santé et de l'Action Sociale Senegal, Royaume du Maroc Ministère de la Santé	The local project manager from the implementing partner registers the data and forwards them to the Novo Nordisk country coordinator. The country coordinator compiles the data quarterly. This data is then checked and validated on an ongoing basis. A final data check is done by a team member of Novo Nordisk HQ, to ensure thatall data is correct.	Dependent on the frequency of training

### INDICATOR Number of people trained

STRATEGY HEALTH SERVICE STRENGTHENING

	RESPONSIBLE PARTY	DESCRIPTION	FREQUENCY
32 Data validation		The validation takes place on several levels. The local implementing partner reviews the registries ongoing, and the validation by the local project managers happens quarterly. Furthermore, the global project lead at Novo Nordisk also reviews the data to search for unexpected patterns and validates with the country lead and local project manager.	Every month

#### <sup>33</sup> Challenges in data collection and steps to address challenges

The challenges that are encountered are limited human resources at the clinic which may cause for delays in reporting. This challenge may be overcome by simple reporting formats and integration into existing systems wherever possible.

INDICATOR	2018	2019	2020
1 Number of people trained			7.322 people

Comments:

Healthcare providers trained to diagnose and treat diabetes.

### INDICATOR Buildings in use

STRATEGY HEALTH SERVICE STRENGTHENING

	ITEM	DESCRIPTION
	Definition	Number of buildings finalized and in use
measurement are offered.		The number of facilities or infrastructure units which were constructed and in use and where services are offered. Calculation: Sum of the numerical count of facilities or infrastructure units constructed andin use.
28	Data source	Routine program data
29	Frequency of reporting	Once per year

		RESPONSIBLE PARTY	DESCRIPTION	FREQUENCY
30	Data collection	Other: Differentiated per country if the local implementing partner or Novo Nordisk is responsible for the data collection	The project partner reports on the number of facilities that are in use.	Ongoing
31	Data processing	Company: Novo Nordisk Implementing partners: Kenya Conference of Catholic Bishops (KCCB), Ghana Health Service (GHS), Royal Danish Embassy (RDE), National Catholic Health Service (NCHS), Christian Health Association Kenya (CHAK), Christian Health Association of Nigeria	The data is registered by the local team from the implementing partner. The data is validated by the local project managers on a quarterly basis, which is accumulated into a yearly report. The yearly report is validated by a team member at HQ, to ensure that there are no discrepancies.	Every month



STRATEGY HEALTH SERVICE STRENGTHENING

	RESPONSIBLE PARTY	DESCRIPTION	FREQUENCY
32 Data validation		The validation takes place on several levels. The local implementing partner reviews the registries ongoing, and the validation by the local project managers happens quarterly. Furthermore, the global project lead at Novo Nordisk also reviews the data to search for unexpected patterns and validates with the country lead and local project manager.	

<sup>33</sup> Challenges in data collection and steps to address challenges

No response

INDICATOR	2018	2019	2020
1 Buildings in use			651 buildings

Comments:

Capacity to treat diabetes. This includes diabetes support centres, faith-based facilities and centres of excellence.

### INDICATOR Volume of health service

STRATEGY COMMUNITY AWARENESS & LINKAGE TO CARE

	_
-	

	ITEM	DESCRIPTION
	Definition	Volume of specific health service delivered (e.g. number of vaccinationsprovided; number of diagnostic tests carried out)
	Method of measurement	Counting the units of specific health services delivered Calculation: sum of the total units of specific health services delivered
28	Data source	Routine program data
29	Frequency of reporting	Once per year

		RESPONSIBLE PARTY	DESCRIPTION	FREQUENCY
30	Data collection	Other: Differentiated per country if the local implementing partner or Novo Nordisk is responsible for the data collection	Every person who comes to the clinics for care is registered. These registrations are accumulated and reported tocompile the amount of patient visits.	Ongoing
3	Data processing	Company: Novo Nordisk Implementing partners: Kenya Conference of Catholic Bishops (KCCB), Christian Health Association Kenya (CHAK), Christian Health Association of Nigeria, National Catholic Health Service (NCHS), Ghana Health Service (GHS	The data is registered by the local team from the implementing partner. The registries are monthly reviewed andvalidated on an ongoing basis. The data is validated by the local project managers on a quarterly basis, which is accumulated into a yearly report. The yearly report is validated by a team member at HQ, to ensure that there are no discrepancies.	Every three months



STRATEGY HEALTH SERVICE STRENGTHENING

	RESPONSIBLE PARTY	DESCRIPTION	FREQUENCY
32 Data validation		The validation takes place on several levels. The local implementing partner reviews the registries ongoing, and the validation by the local project managers happens quarterly. Furthermore, the global project lead at Novo Nordisk also reviews the data to search for unexpected patterns and validates with the country lead and local project manager.	

#### <sup>33</sup> Challenges in data collection and steps to address challenges

The challenges that are encountered are limited human resources at the clinic which may cause for delays in reporting. This challenge may be overcome by simple reporting formats and integration into existing systems wherever possible.

INDICATOR		2019	2020
1 Volume of health service			447.186 procedures

Comments:

Number of patient visits

# Resources

1. International Diabetes Federation. IDF Diabetes Atlas, 9th edn. Brussels, Belgium: International Diabetes Federation, 2019.

2. Global Report on Diabetes. World health Organization 2016. Accessed at http://apps.who.int/iris/ bitstream/10665/204871/1/9789241565257\_eng.pdf.

3. Davis TM, Stratton IM, Fox CJ, Holman RR, Turner RC. UK Prospective Diabetes Study 22: effect of age at diagnosis on diabetic tissue damage during the first 6 years of NIDDM. Diabetes Care. 1997;20(9):1435-1441

4. ACCISS. Fact Sheet on Inequities and Inefficiencies in the global insulin market. Amsterdam: Health Action International; 2015. Retrieved from: http://haiweb.org/wp-content/uploads/2015/11/ACCISS-Fact-Sheet-1-Inequalities- in-Insulin-Market.pdf. Accessed September 201.

5. Global Report on Diabetes. World health Organization 2016. Accessed at http://apps.who.int/iris/ bitstream/10665/204871/1/9789241565257\_eng.pdf

6. PATH. Diabetes Supplies: Are they there when needed? Seattle: PATH; 2015.

# Appendix

This program report is based on the information gathered from the Access Observatory questionnaire below.

### **Program Description**

#### PROGRAM OVERVIEW

Program Name

2 Diseases program aims to address:

Please identify the disease(s) that your program aims to address (select all that apply).

#### Beneficiary population

Please identify the beneficiary population of this program (select all that apply).

#### 4 Countries

Please select all countries that this program is being implemented in (select all that apply).

#### Program Start Date

- 6 Anticipated Program Completion Date
- Contact person

On the public profile for this program, if you would like to display a contact person for this program, please list the name and email address here (i.e. someone from the public could email with questions about this program profile and data).

#### Program summary

Please provide a brief summary of your program including program objectives (e.g., the intended purposes and expected results of the program; if a pilot program, please note this). Please provide a URL, if available. Please limit replies to 750 words.

#### **PROGRAM STRATEGIES & ACTIVITIES**



Based on the BUSPH Taxonomy of Strategies, which strategy or strategies apply to your program (please select all that apply)?

#### Strategy by country

If you have registered one program for multiple countries, this question allows you to provide a bit more specificity about each country (e.g. some countries have different strategies, diseases, partners, etc.). Please complete these tables as applicable. For each portion you have you selected from above (program strategies), please identify which country/countries these apply.

#### COMPANIES, PARTNERS AND STAKEHOLDERS

#### Company roles

Please identify all pharmaceutical companies, including yours, who are collaborating on this program:

What role does each company play in the implementation of your program?

#### Funding and implementing partners

Please identify all funding and implementing partners who are supporting the implementation of this program (Implementing partners is defined as either an associate government or non-government entity or agency that supplements the works of a larger organization or agency by helping to carry out institutional arrangements in line with the larger organization's goals and objectives.)

a. What role does each partner play in the implementation of your program? Please give background on the organization and describe the nature of the relationship between the organization and your company. Describe the local team's responsibilities

for the program, with reference to the program strategies and activities. (response required for each partner selected).

b. For each partner, please categorize them as either a Public Sector, Private Sector, or Voluntary Sector partner.
(Public Sector is defined as government; Private Sector is defined as A business unit established, owned, and operated by private individuals for profit, instead of by or for any government or

its agencies. Generation and return of profit to its owners or shareholders is emphasized; Voluntary Sector is defined as Organizations whose purpose is to benefit and enrich society, often without profit as a motive and with little or no government intervention. Unlike the private sector where the generation

and return of profit to its owners is emphasized, money raised

or earned by an organization in the voluntary sector is usually invested back into the community or the organization itself (ex. Charities, foundations, advocacy groups etc.))

c. Please provide the URL to the partner organizations' webpages

#### <sup>13</sup> Funding and implementing partners by country

If you have registered one program for multiple countries, this question allows you to provide a bit more specificity about each country (e.g., some countries have different strategies, diseases, partners, etc.). Please complete these tables as applicable. For each portion you have you selected from above (funding and implementing partners), please identify which country/countries these apply.

#### 14 Stakeholders

Please describe how you have engaged with any of these local stakeholders in the planning and/or implementation of this program. (Stakeholders defined as individuals or entities who are involved in or affected by the execution or outcome of a project and may have influence and authority to dictate whether a project is a success or not (ex. Ministry of Health, NGO, Faith-based organization, etc.). Select all that apply.

- Government, please explain
- Non-Government Organization (NGO), please explain
- Faith-based organization, please explain
- · Commercial sector, please explain
- · Local hospitals/health facilities, please explain
- · Local universities, please explain
- Other, please explain

#### LOCAL CONTEXT, EQUITY & SUSTAINABILITY

Local health needs addressed by program

Please describe how your program is responsive to local health needs and challenges (e.g., how you decided and worked together with local partners to determine that this program was appropriate for this context)?

How were needs assessed

Was a formal need assessment conducted

(Yes/No) If yes, please upload file or provide URL.

#### <sup>16</sup> Social inequity addressed

Does your program aim to address social inequity in any way (if yes, please explain). (Inequity is defined as lack of fairness or justice. Sometime 'social disparities,''structural barriers' and 'oppression and discrimination' are used to describe the same phenomenon. In social sciences and public health social inequities refer to the systematic lack of fairness or justice related to gender, ethnicity, geographical location and religion. These unequal social relations and structures of power operate to produce experiences of inequitable health outcomes, treatment and access to care. Health and social programs are often designed with the aim to address the lack of fairness and adjust for these systematic failures of systems or policies.\*)

\*Reference: The definition was adapted from Ingram R et al. Social Inequities and Mental Health: A Scoping Review. Vancouver: Study for Gender Inequities and Mental Health, 2013.

#### Local policies, practices, and laws considered during program design

How have local policies, practices, and laws (e.g., infrastructure development regulations, education requirements, etc.) been taken into consideration when designing the program?

### How diversion of resources from other public health priorities are avoided

Please explain how the program avoids diverting resources away from other public health priorities? (e.g. local human resources involved in program implementation diverted from other programs or activities).

#### Program provides health technologies

Does your program include health technologies (health technologies include medical devices, medicines, and vaccines developed to solve a health problem and improve quality of lives)? (Yes/No)

### <sup>20</sup> Health technology(ies) are part of local standard treatment guidelines

Are the health technology(ies) which are part of your program part of local standard treatment guidelines? (Yes/No) If not, what was the local need for these technologies?

### <sup>(1)</sup> Health technologies are covered by local health insurance schemes

Does your program include health technologies that are covered by local health insurance schemes? (Yes/No) If not, what are the local needs for these technologies?

### <sup>(2)</sup> Program provides medicines listed on the National Essential Medicines List

Does your program include medicines that are listed on the National Essential Medicines List? (Yes/No) If not, what was the local need for these technologies?

#### Sustainability plan

If applicable, please describe how you have planned for sustainability of the implementation of your program (ex. Creating a transition plan from your company to the local government during the development of the program).

#### ADDITIONAL PROGRAM INFORMATION

#### <sup>24</sup> Additional program information

Is there any additional information that you would like to add about your program that has not been collected in other sections of the form?

#### Potential conflict of interest discussed with government entity

Have you discussed with governmental entity potential conflicts of interest between the social aims of your program and your business activities? (Yes/No) If yes, please provide more details and the name of the government entity.

#### Access Accelerated Initiative participant

Is this program part of the Access Accelerated Initiative? (Yes/No)

#### <sup>26</sup> International Federation of Pharmaceutical Manufacturers & Associations (IFPMA) membership

Is your company a member of the International Federation of Pharmaceutical Manufacturers & Associations (IFPMA)? (Yes/No)

### **Program Indicators**

#### INDICATOR DESCRIPTION

#### List of indicator data to be reported into Access Observatory database

For this program, activities, please select all inputs and impacts for which you plan to collect and report data into this database.

#### 28 Data source

For this indicator, please select the data source(s) you will rely on.

#### <sup>29</sup> Frequency of reporting

Indicate the frequency with which data for this indicator can be submitted to the Observatory.

#### 30 Data collection

- a. Responsible party: For this indicator, please indicate the party/parties responsible for data collection.
- b. Data collection Description: Please briefly describe the data source and collection procedure in detail.
- c. Data collection Frequency: For this indicator, please indicate the frequency of data collection.

#### Oata processing

- a. Responsible party: Please indicate all parties that conduct any processing of this data.
- b. Data processing— Description: Please briefly describe all processing procedures the data go through. Be explicit in describing the procedures, who enacts them, and the frequency of processing.
- c. Data processing Frequency: What is the frequency with which this data is processed?

#### 32 Data validation

Description: Describe the process (if any) your company uses to validate the quality of the data sent from the local team.

### <sup>33</sup> Challenges in data collection and steps to address challenges

Please indicate any challenges that you have in collecting data for this indicator and what you are doing to address those challenges.